



Group Travel Consultant

Wild Frontiers have an opportunity for a Group Travel Consultant to join their team. The Group Travel Consultant will report directly to the Sales Manager and be part of the sales team selling Wild Frontiers small group tours.

About Wild Frontiers

We are an independent, award-winning adventure travel company, founded in 1998 by travel writer Jonny Bealby. Our expertise and first-hand knowledge of our selected destinations enable us to carefully craft small group and tailor-made itineraries which we hope will leave a long-lasting positive impact on both the people and places we visit, as well as offering a memorable and rewarding experience for the traveller. We believe sustainable and immersive travel can be a powerful force for good; breaking down barriers, dispelling myths and bringing people from different cultures and communities together.

Main Job Function:

- Handling Group Tour enquiries by phone, email and website
- Working to achieve sales and performance targets
- Handling Group Tour bookings from enquiry to departure
- Selling and building Group Tour extensions and Private Journeys
- Offering a high standard of customer service to clients
- Booking and ticketing flights through our consolidators
- Creating and managing group tour extensions
- Assisting in marketing activities such as coming up with ideas for new products, special offers and writing short articles or blogs for our monthly e-mail newsletters.
- Attending trade shows and functions when required

Main Job Characteristics

- Well organized and able to plan
- Knowledge of Wild Frontiers' destinations
- Able to problem solve and work on own initiative
- Customer Service capabilities, able to deal with a variety of clients
- Excellent telephone manner
- Tech savvy – comfortable using Microsoft systems such as Teams and Outlook. Familiar with travel reservations systems
- Good knowledge and interest in travel

Experience & Skills Required

- Knowledgeable and passionate about travel
- Proficient with Microsoft Word applications and confident with new systems
- Patient, but persistent approach.

Working hours/environment

Monday to Friday 09:00 - 17:30. You will be required to work one late shift per week, 11:00 to 19:30. You will be required to work some Saturdays on a rota basis. Approximately 1 per month. Occasionally you will be required to attend trade shows and functions. Approximately 10 working days may be spent overseas.

We have hybrid working, with one day in the office each week.

Salary and Benefits



- £25,000 pa, plus commission (realistic OTE £6k to £8k)
- 25 days of paid annual leave per year, increasing to a maximum of 30 days
- Company Pension (3% employer contribution and 5% employee contribution)
- Staff travel/familiarisation trips to Wild Frontiers destinations
- Regular social get togethers
- Long service sabbaticals